

\$tart \$mart

Over the course of her working life,
a woman will earn roughly
\$1 million less than a man ----
simply because she is a woman.

\$tart \$mart is an interactive workshop designed to give college women the confidence and skills they need to earn fair compensation.

Smart \$tart Salary Negotiation Workshops	Why <u>You</u> Want to Be Involved
<ul style="list-style-type: none">✓ Provide benchmarks for salary and benefits✓ Offer salary negotiation skill-building exercises✓ Teach participants how to develop a personal budget to determine salary needs	<ul style="list-style-type: none">✓ Learn how to get paid what you are worth✓ Help close the gender wage gap✓ Build negotiating skills that will level the playing field

The District of Columbia Office on Women's Policy and Initiatives
in partnership with the Howard University Center for Career Education, Development and Research
presents ...

\$tart \$mart HU! for female students preparing to enter the workforce

WHEN: Thursday, April 21, 2011 from 1 – 4pm

WHERE: Founder's Library Browsing Room

CONTACT: Howard University

Center for Career Education, Development and Research

202.806.7513



\$tart \$mart is a joint project of AAUW and the WAGE Project

www.facebook.com/StartSmartforEqualPay